

Name of the issue: ICICI LOMBARD GENERAL INSURANCE COMPANY LIMITED (the “Company” / the “Issuer”)

1. Type of issue (IPO/ FPO)

Initial Public Offering (IPO)

2. Issue size (Rs crore / Rs mm)

Rs. 5,700.94 crores / Rs. 57,009.39 mm

Source: Prospectus dated September 21, 2017

3. Grade of issue along with name of the rating agency

- Name of rating agency: Not Applicable
- Grade: Not Applicable

4. Subscription level (number of times).

- 2.40 (before technical rejections and withdrawals)

Source: Final post-issue monitoring report dated September 29, 2017

5. QIB holding (as a % of total outstanding capital) as disclosed to stock exchanges

(i) allotment in the issue

- % of total outstanding capital: 9.51%⁽¹⁾

(ii) at the end of the 1st Quarter immediately after the listing of the issue (December 31, 2017)

- % of total outstanding capital: 15.28% (includes entire institutional public holding in the company)⁽²⁾

(iii) at the end of 1st FY (March 31, 2018)

- % of total outstanding capital: 15.58% (includes entire institutional public holding in the company)⁽²⁾

(iv) at the end of 2nd FY (March 31, 2019)

- % of total outstanding capital: 21.19% (includes entire institutional public holding in the company)⁽²⁾

(v) at the end of 3rd FY (March 31, 2020)

- % of total outstanding capital: 36.57% (includes entire institutional public holding in the company)⁽²⁾

Notes:

1. As % of total outstanding share capital post-Issue; Source: Prospectus dated September 21, 2017, Final post-issue monitoring report dated September 29, 2017
2. Source: Reporting to BSE under Clause 35 of the listing agreement

6. Financials of the issuer

(Rs. in crores)	1 st FY (FY 2018)	2 nd FY (FY 2019)	3 rd FY (FY 2020)
Income from operations ⁽¹⁾	6,911.73	8,375.35	9403.52
Net Profit for the period	861.78	1,049.27	1193.76
Paid-up equity share capital	453.95	454.31	454.47
Reserves excluding revaluation reserves	4,087.21	4,866.15	5679.56

Notes:

1. Denotes Premium Earned (Net)

7. Trading status in the scrip of the issuer :

S. No.	Particulars	Frequently Traded / Infrequently Traded
(i)	at the end of 1st FY (FY 2018)	Frequently Traded
(ii)	at the end of 2nd FY (FY 2019)	Frequently Traded
(iii)	at the end of 3rd FY (FY 2020)	Frequently Traded

8. Change, if any, in directors of issuer from the disclosures in the offer document

S. No.	Particulars	Name of Director	Change due to
(i)	at the end of 1st FY (during FY 2018)	No Change	No Change
(ii)	at the end of 2nd FY (during FY 2019)	Mr. N. S. Kannan	End of Tenure
		Mr. Sandeep Bakshi	Appointment on 26 June 2018 Resignation on 5 October 2018 to become CEO of ICICI Bank
		Mr. Vishal Mahadevia	Appointment
		Ms. Chanda Kochhar	Resignation
		Ms. Vishakha Mulye	Appointment
		Mr. Sandeep Batra	Appointment
(iii)	at the end of 3rd FY (during FY 2020)	Mr Bhargav Dasgupta	Reappointment
		Mr Vishal Mahadevia	Resignation
		Mr Murali Sivaraman	Appointment
		Mr Sanjeev Mantri	Reappointment

9. Status of implementation of project/ commencement of commercial production

- (i) as disclosed in the offer document – Not applicable
- (ii) Actual implementation– Not applicable
- (iii) Reasons for delay in implementation, if any – Not applicable

10. Status of utilization of issue proceeds

- (i) as disclosed in the offer document
Not Applicable

(ii) Actual utilization
Not Applicable

(iii) Reasons for deviation, if any
Not Applicable

11. Comments of monitoring agency, if applicable

(a) Comments on use of funds – Not Applicable

(b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document – Not Applicable

(c) Any other reservations expressed by the monitoring agency about the end use of funds (To be submitted till the time the issue proceeds have been fully utilised) – Not Applicable

12. Price- related data

Issue price (Rs): Rs.661 per Equity Share

Price parameters	At close of listing day, i.e. September 27, 2017	At close of 30th calendar day from listing day, i.e October 26, 2017 ⁽¹⁾	At close of 90th calendar day from listing day, i.e December 26, 2017 ⁽¹⁾	As at the end of 1 st FY after the listing of the issue (FY 2018) ⁽³⁾			As at the end of 2 nd FY after the listing of the issue (FY 2019) ⁽³⁾			As at the end of 3 rd FY after the listing of the issue (FY 2020) ⁽³⁾		
				Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price – BSE	681.55	682.80	784.80	792.45	872.00	619.00	1,032.85	1,037.00	683.00	1,076.70	1,439.90	805.60
Index (S&P BSE - SENSEX)	31,159.81	33,147.13	34,010.61	32,968.68	36,443.98	31,081.83	38,672.91	38,989.65	32,972.56	29,468.49	42,273.87	25,638.90
Market Price - NSE	681.20	684.95	786.40	793.85	872.00	638.65	1,033.30	1,036.95	638.80	1,081.65	1,440.40	805.00
Index (CNX Nifty)	9,735.75	10,343.80	10,531.50	10,113.70	11,171.55	9,687.55	11,623.90	11,760.20	10,004.55	8,597.75	12,430.50	7,511.10
Sectoral Index ⁽²⁾	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available	Not Available

Notes:

- (1) 30th calendar day has been taken as listing date plus 29 calendar days; 90th calendar day has been taken as listing date plus 89 calendar days; in case 30th day, 90th day or 180th day is not a trading day, closing price on next trading day is considered
- (2) BSE & NSE do not have any relevant sectoral index
- (3) High and Low based on intraday prices; considered from listing date to the end of financial year

13. Basis for Issue Price and Comparison with Peer Group & Industry

Accounting Ratio	Entity	As disclosed in the offer document ⁽¹⁾	At the end of 1st FY (March 31, 2018) ⁽²⁾	At the end of 2nd FY (March 31, 2019) ⁽³⁾	At the end of 3rd FY (March 31, 2020) ⁽⁴⁾
Basic EPS	Issuer:				
	Standalone	14.32	19.01	23.11	26.27
	Peer Group & Industry Average	Not Available	Not Available	Not Available	Not Available
Diluted EPS	Issuer:				
	Standalone	14.25	18.99	23.06	26.19
	Peer Group & Industry Average	Not Available	Not Available	Not Available	Not Available
Basic P/E	Issuer:				
	Standalone	46.16	41.72	44.70	41.08
	Peer Group & Industry Average	Not Available	Not Available	Not Available	Not Available
Diluted P/E	Issuer:				
	Standalone	46.39	41.77	44.80	41.21
	Peer Group & Industry Average	Not Available	Not Available	Not Available	Not Available
RoNW (%)	Issuer:				
	Standalone	18.44%	20.85%	21.28%	20.84%
	Peer Group & Industry Average	Not Available	Not Available	Not Available	Not Available
NAV per share	Issuer:				
	Standalone	82.57	100.04	117.11	134.97
	Peer Group & Industry Average	Not Available	Not Available	Not Available	Not Available

Note: As on the date of prospectus (September 21, 2017) there were no listed non-life insurance companies in India. Accordingly, it is not possible to provide an industry comparison in relation to our Company

(1) Prospectus dated September 21, 2017; data and ratios for fiscal 2017

(2) Source- Results of Q4FY18

(3) Source- Results of Q4FY19

(4) Source- Results of Q4FY20

14. Any other material information

May 1, 2020: Insurance Regulatory and Development Authority of India ("IRDAI") vide its letter no. IRDA/NL/2016-17/357/vol-2 dated April 30, 2020 has approved the re-appointment of Mr. Sanjeev Mantri as a Whole-time Director designated as Executive Director-Retail of the Company for a period of five years effective from May 2, 2020

March 19, 2020: ICICI Lombard launches a dedicated insurance cover for Corona Virus

February 20, 2020: ICICI Lombard and realme enter into strategic association for providing screen protection cover for realme phones

January 29, 2020: IRDA has issued an advisory, directions and levied a penalty amounting to Rs 10.0 million.

January 4, 2020: We wish to inform you that the Board of Directors of Company, at their Meeting held today i.e. Saturday, January 4, 2020 in Mumbai have approved the appointment of Mr. Prasun Sarkar as Appointed Actuary and a Key Management Person of the Company as per the Insurance Regulatory and Development Authority of India (IRDAI) Corporate Governance Guidelines

December 9, 2019: This is to inform that the Company has been informed by its Registrar and Share Transfer Agent that the name of Karvy Fintech Private Limited has been changed to Kfin Technologies Private Limited with effect from December 5, 2019

November 20, 2019: ICICI Lombard & Marsh join hands to provide insurance cover worth 5 Lacs for IntrCity SmartBus Travelers

November 18, 2019: ICICI Lombard and Fino Payments Bank aim deeper insurance penetration with innovative and affordable insurance products

October 30, 2019: ICICI Lombard announces Bancassurance tie-up with Karur Vysya Bank

October 30, 2019: This is to inform you that the Company has entered into an arrangement ("Transaction") with Unbox Technologies Private Limited ("Unbox"), a company engaged in providing customer relationship management ("CRM") services, on Wednesday, October 30, 2019, pursuant to which the Company will be acquiring proprietary software, platforms and underlying intellectual property assets developed by Unbox ("Software"), along with ancillary movable assets for housing the Software and employees for operation, maintenance and development of the Software, for an aggregate cash consideration of Rs. 2.25 billion

October 17, 2019: FAL Corporation sold 4.91% of paid-up capital of the company

September 30, 2019: FAL Corporation sold 5% of paid-up capital of the company

September 13, 2019: Sale of shares by Red Bloom

September 4, 2019: ICICI Lombard announces bancassurance tie-up with Standard Chartered Bank- Collaboration to offer general insurance solutions of ICICI Lombard through India's largest international bank with 100 branches across 43 cities

September 3, 2019: This is to apprise you that the Insurance Regulatory and Development Authority of India (IRDAI) vide its letter dated March 30, 2016 had imposed lock in for a period of five years i.e. till March 29, 2021 on 40,278,460 shares (constituting 9% of then issued and paid-up capital of the Company) held by FAL Corporation, an affiliate of Fairfax Financial Holdings Limited (Fairfax)

August 6, 2019: ICICI Lombard & True Balance partner to provide financial inclusion to the next billion - Focus on providing affordable insurance to customers

July 2, 2019: Acquisition of shares by Deutsche Bank AG, Singapore Branch acting as a "Security Agent"; DWS Investment S.A.; Deutsche Bank Aktiengesellschaft, Filiale London; DWS Investment GmbH; DWS International GmbH; DB International (Asia) Limited; DBX Advisors LLC; Xtrackers FTSE Emerging Comprehensive Factor ETF

June 28, 2019: Disclosure of stake sale by Red Bloom

June 10, 2019: ICICI Lombard leverages technology but with a human touch to deepen consumer connect

May 28, 2019: Mr. J. V. Prasad, Appointed Actuary and a Key Management Person of the Company has resigned from the services of the Company

April 16, 2019: We hereby inform that ICRA Limited has reaffirmed the "iAAA" rating to the Claims Paying Ability of the Company vide their letter dated April 16, 2019

April 16, 2019: Approved the re-appointment of Mr. Bhargav Dasgupta as Managing Director & CEO of the Company for a period of five years effective from May 1, 2019

March 18, 2019: Company informed BSE about partnership with Mobikwik to offer an affordable online fraud protection policy

Jan 31, 2019: Company informed BSE that it has set a new Guinness World Record under its Ride to Safety initiative

January 12, 2019: Company submitted a clarification to BSE with reference to allegations of spending on pliable business associates, a practice barred by IRDAI

December 19, 2018: Company informed BSE that it had launched industry's first Artificial Intelligence (AI) based solution to facilitate instant renewals of expired or lapsed motor insurance policies

October 5, 2018: Company informed BSE that Ms. Chanda Kochhar and Mr. Sandeep Bakhshi tendered their resignation as the Directors of the company

September 17, 2018: Company informed BSE that it had launched industry's first application to facilitate speedier claim verification process

May 2, 2018: Company informed BSE that it became the 1st Company in India to be certified with ISO 31000:2018 for Enterprise Risk Management (ERM) framework

April 5, 2018: Company informed BSE about new in-trip insurance program for Ola customers

February 12, 2018: Company informed BSE about its tie-up pact with RBL bank

December 14, 2017: Company informed BSE of its new insurance offerings for Solar Panels

October 4, 2017: Company informed BSE about contact details of authorized KMPs, responsible to determine materiality of any events or information for the purpose of making disclosure to the stock exchanges

General note:

Terms capitalized herein which have not been defined have the same meaning as assigned to such terms in the Prospectus dated September 21, 2017